

NAHB Designation Courses:

Certified Aging-in-Place Specialist

Earn the CAPS Designation...

Millions of Americans are living longer and more active lives. And with their changing lifestyles, maturing Americans are also looking to revitalize their home environments. As industry professionals - are you prepared to help them identify and provide their needs...whether in a new or existing home?

The **Certified Aging-in-Place Specialist (CAPS)** designation program teaches the technical, business management and customer service skills essential to competing in the fastest growing segment of the residential remodeling industry - home modifications for the aging-in-place.

To earn the NAHB Certified Aging-in-Place Specialist (CAPS) designation, the following courses are required. The Remodelers Council is offering all three courses in October at the GBA office.

Registration deadline is October 18, 2019.

CAPS I: Marketing and Communication Strategies for Aging and Accessibility

Wednesday, October 30, 2019 8:30 am – 5:00 pm

Learn best practices in communicating and interacting with the growing and evolving maturing population. Explore the three segments within this market; implement a process for promoting new opportunities for products and services you can provide; as well as learn effective techniques to enhance your sales process.

CAPS II: Design/Build Solutions for Aging and Accessibility

Thursday, October 31, 2019 8:30 am – 5:00 pm

This course will help you understand the guidelines and requirements of accessibility. Consider contractual and legal concerns for building professionals providing design solutions. Estimate and schedule the project while regarding special considerations. The importance of doing an assessment and the significance of good design in making modifications that can transform a house into a safe, attractive and comfortable home for life.

CAPS III: Details & Solutions for Livable Homes and Aging In Place

Friday, November 1, 2019 8:30 am – 5:00 pm

This course builds on the CAPS I and CAPS II courses (which are prerequisites for this course) by introducing design solutions and techniques for professionals whose clients require specialized design and equipment to live and thrive comfortably in their homes. Whole house product specification and installation techniques will be covered accompanied by practical, hands-on activities.

Additional information on the NAHB designation courses and requirements can be found on the NAHB website at www.nahb.org.

NAHB Designation Courses:

Certified Aging-in-Place Specialist

The **Certified Aging-in-Place Specialist (CAPS)** designation teaches the technical, business management and custom service skills essential to competing in the fastest growing segments of the residential remodeling industry: home modifications for the aging-in-place. Three courses are required to obtain the **CAPS** designation.

- CAPS I: Marketing & Communications Strategies for Aging & Accessibility**
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COURSE REGISTRATION FEES:	GBA & NAHB Members	\$ 225	PER COURSE
	Non Members	\$ 275	PER COURSE

REGISTRATION DEADLINE: October 18, 2019

Name: _____ Phone: _____

Company: _____

Address: _____

Email: _____

REGISTRATION FEE: \$ _____ Payment Required with Registration

Payment Information: _____ Check _____ MasterCard _____ VISA _____ AMEX

Credit Card # _____

Exp Date: _____ Card V-Code (last 3 digits on back of card) _____

Signature: _____ Date: _____



No Cancellation Refunds After October 18, 2019

www.GreensboroBuilders.org

PAYMENT REQUIRED WITH REGISTRATION

MAIL

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ADDITIONAL INFORMATION

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NAHB Designation Courses
www.nahb.org